



LOWELL CLARY

2910 KERRY FORREST PKWY D-4,
SUITE 413
TALLAHASSEE, FLORIDA 32309
CELL 850-212-7772
lowell.clary@claryconsulting.com



PROFESSIONAL EXPERIENCE

Clary Consultant Company, December January 2008 to present

Lowell R. Clary (Lowell) is the President of Clary Consulting. Clary Consulting provides advisory services to governmental and private sector clients on transportation finance, developing transportation projects, public-private partnerships (P3s), economic analysis, procurement, and assisting in negotiations of complex projects and agreements. A sample of clients includes local entities such as Jacksonville Transportation Authority, St. Lucie County, City of Avon Park, City of Fort Lauderdale, City of Miami Beach, City of Homestead, Hood River Port Authority (Oregon), South Florida Regional Transportation Authority, Puget Sound Regional Council (Seattle Region MPO), Broward Metropolitan Planning Organization and Miami-Dade County Transportation Planning Organization,; Transportation Departments in Arkansas, Colorado, Connecticut, Florida, Nevada, North Carolina, Washington State; and State Auditors of Colorado, and North Carolina; and private entities developing toll roads and Transit Oriented Development projects.

Prior to Clary Consulting, Lowell served in various management positions in the Florida Department of Transportation with Assistant Secretary for Finance and Administration being the final position. This provided interaction on a range of transportation issues funding, financing, project development, economic impacts, P3s, and many other issues.

Sample Projects include:

- **Miami-Dade Transportation Planning Organization “SMART Plan”** – The Miami-Dade Transportation Planning Organization (TPO) adopted the SMART Plan composed of six major transit corridors in Miami-Dade County. Clary Consulting advises the Executive Director of the Miami-Dade TPO by providing funding feasibility analysis and reviewing draft funding and financing plans for several of the proposed corridors and by developing draft legislative options for consideration by the County and their state legislative and congressional delegations. These services include the development and updating the SMART Plan funding and finance plan, and identification of funding sources and finance options needed to move the six major corridors and other key projects forward.
Reference – Aileen Boucle – Executive Director, Miami-Dade Transportation Planning Organization, Aileen.Boucle@miamidade.gov
- **South Florida Regional Transportation Authority – Tri-Rail Coastal Link** – Tri-Rail Commuter Rail (Tri-Rail) currently operates commuter rail service on the South Florida Rail Corridor adjacent to I-95 from North Palm Beach County south to the Miami Intermodal Center at Miami International Airport. Tri-Rail Coastal Link (TRCL) proposes to expand Tri-Rail to run on the “Florida East Coast Rail Corridor”, adjacent to US-1 from North Palm Beach County through major downtown cities of West Palm Beach, Fort Lauderdale and Miami ending at downtown Miami. Clary Consulting led developing funding options and the financing plan for TRCL including tax increment financing analysis.
Reference Loraine Cargill, Director of Planning, SFRTA, cargilll@sfrta.fl.gov

- **Jacksonville Transportation Authority “U2C Project”** – The Jacksonville Transportation Authority is developing a series of transportation projects termed “U2C” that include transit, roadway and automated vehicles to move people in the Jacksonville downtown region. Clary Consulting has been assisting the Jacksonville Transportation Authority by developing a funding and finance plan for the overall U2C program.
Reference Greg Hayes – Chief Financial Officer, Jacksonville Transportation Authority, ghayes@jtafla.com
- **MTECC** – The Broward County MPO and a group of local cities in Broward County are developing an interlocal agency to provide services on behalf of the cities on Federally funded projects through the FDOT Local Agency Program (LAP). It can be very costly and time consuming for individual cities to take on a LAP program that may happen every five or so years. Whereas, MTECC is being created to specialize in LAP programs on behalf of multiple cities. Clary Consulting is advising on the creation of MTECC and leading the development of policies and procedures for MTECC to be in compliance with the FDOT LAP certification process.
Reference Christopher Bross, Finance and Administration – Contracts and Procurement Manager, Broward MPO, brossc@browardmpo.org
- **Underline** – The Underline in Miami is an improvement under the Metrorail system from downtown Miami south to the Dadeland Station, approximately 10 miles. This includes pedestrian and bike trail, landscaping, safety improvements, and recreational elements. Clary Consulting developed a benefit-cost analysis (BCA) and provided strategic advice on a Federal BUILD grant that was awarded for \$22 million in 2019 to complete the funding of the last segment of the Underline.
Reference Meg Daly, Founder Underline Foundation, meg.daly@theunderline.org

Florida Department of Transportation – Key positions held by Lowell Clary:

- **Assistant Secretary, Finance and Administration** – Chief financial and administrative officer and a member of the Board of FDOT. Provided leadership on transportation program and financial development; development and management of the FDOT’s Five-Year Work Program; procurement; human resources; information technology, and finance and accounting. Recognized as a national expert on transportation finance and public-private partnerships. Participated in committees and groups nationally on transportation topics including Transportation Research Board, AASHTO, US DOT, and others. Key roles on major transportation new funding in 2000 and 2005. Led development of public-private partnership program, laws, rules and guidelines for Florida and spearheaded major P3 projects like the Miami Port Tunnel and I-595 Express. Championed “95 Express” creation of High Occupancy Toll Lanes in Southeast Florida. Led development of “finance” tool for Design-Build-Finance that has advanced over \$2 billion of projects in Florida. Led traditional bonding programs such as toll revenue bonds, Right-of-Way/Bridge Bond Program, GARVEE Bond Program, and Fixed-Guideway Bond Program. Awarded Public Sector P3 Innovator of the Year by ARTBA.
- **Other key positions include: Manager, Financial Planning, Deputy Comptroller, Chief Internal Auditor/Inspector General**

PROFESSIONAL EDUCATION, CERTIFICATIONS, AND MEMBERSHIPS

Education

Florida State University
Bachelors in Accounting

Professional Certifications

Florida Certified Public Accountant
Registered Municipal Advisor (Principal)

Professional Memberships

American Institute of CPAs
Florida Institute of CPAs
Transportation Research Board
Former Chair Revenue/Finance/P3
Member, APTA and ARTBA