

LUCAS G. CLARY

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EDUCATION:

FLORIDA STATE UNIVERSITY
TALLAHASSEE, FLORIDA

B.S. FINANCE – 2011
B.S. APPLIED ECONOMICS – 2011
M.S. FINANCE - 2012

BACKGROUND:

Lucas recently joined Clary Consulting team as Senior Financial Analyst, providing financial modeling and analysis services on all types of project finance transactions with an emphasis on project feasibility determination, funding alternatives analysis and go-to-market project structuring. He has received formal training in both project finance modeling and DBC modeling (municipal bonds, revenue bonds, asset backed securities, etc.).

Previously, Lucas worked as lead modeler on numerous project teams at KPMG Corporate Finance, LLC on projects ranging from \$250 million to \$1.5 billion in capital expenditures. He was a member of an accredited group of project finance modelers at KPMG with a focus on toll concession, availability payment, design-bid-build and design-build structures.

HIGHLIGHTS:

Worked and refined skills as financial modeler before, during and after both undergraduate and graduate level course work. Received formal training at KPMG Corporate Finance to become a member of the KPMG accredited modeler program. Specialized in data and trend analysis as an undergraduate and continued to improve skills at both KPMG and Clary Consulting.

Developed expertise in project finance transactions while working with both private and governmental clients. Specifically focused on infrastructure projects including toll roads, managed lane facilities, water purification and desalination and power generation.

WORK EXPERIENCE:

Senior Financial Analyst, Clary Consulting, LLC – June 2014 - Present

- Provides financial and operational strategic consulting services to a wide variety of infrastructure sector clients.
- Specializes in financial modeling and analysis services ranging from simple value-for-money analyses to complex investment grade project financial models
- Registered Municipal Advisor, familiar with new rules and restrictions, providing financial advisory services to local, state and federal agencies and authorities

Senior Associate, KPMG Corporate Finance, LLC – June 2012 – June 2014

- Lead project modeler on several large transactions in the State of Texas and Mexico. His responsibilities included creating, maintaining and running the financial models. This included models that were used to secure indicative investment grade ratings from Standard and Poor's as well as start preliminary term sheet negotiations with TIFIA on the domestic transactions
- Responsible for the development of the finance plans and associated project documents relevant to the financial aspects of the projects such as TxDOT gain sharing, TIFIA gain sharing, project scoring mechanisms, bidder model requirements and bidder financial qualification requirements.
- Part of a team of financial analysts and modelers at KPMG that assisted the Texas Department of Transportation in identifying and managing projects in terms of priority and financial feasibility.
 - This effort culminated in a weekly report followed by a meeting between senior KPMG and TxDOT personnel to determine how to manage each project to ensure that all agency goals and deadlines were met.
- Developed a project tracking model designed to help TxDOT manage its obligations to the tolling authority as well as monitor the progress of projects and project performance as they finish construction. TxDOT used the spreadsheet to track its considerable investments in each of the projects and to prepare reports for management in an effort to better manage internal oversight.

Client Associate, Bank of America/Merrill Lynch, May 2011 – May 2012

- Provided research and marketing support to a team of financial advisors.
- Daily duties include reviewing client portfolios and making recommendations to manage short-term risk and maximize long-term performance based on client objectives and risk tolerances.

Intern, Clary Consulting, LLC/P3 Development Company

- Responsible for planning, directing, supervising and reviewing the activities of a professional audit staff engaged in performing audits of state agencies and other governmental organizations. Key state audit clients included the Department of Transportation, Department of Highway Safety and Motor Vehicles, and the Game and Freshwater Fish Commission